## Short-Answer

1. Blastoff Shoes is considering building a new retail store in Waco on land that it already owns. Should the cost of the land where the store will be located be included as part of the incremental earnings of the proposed new store ("yes" or "no" is all that is needed to answer this question)?
2. Games Galore is considering building a new assembly plant in Central Texas. Games Galore has already calculated the plant's unlevered net income and is now attempting to calculate its free cash flow. Using the following estimates, calculate the impact of working capital on the plant's free cash flow for the $3^{\text {rd }}$ year of operation if Game Galore's marginal tax rate is $35 \%$.

| Year | $\underline{0}$ | $\underline{1}$ | $\underline{2}$ | $\underline{3}$ | $\underline{4}$ | $\underline{5} \underline{9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $\underline{\text { Cash }}$ | 5 | 0 | 30 | 32 | 35 | 37 |
| Accounts receivable | 100 | 120 | 130 | 135 | 140 | 40 |
| Inventory | $\underline{50}$ | $\underline{70}$ | $\underline{75}$ | $\underline{80}$ | $\underline{82}$ | $\underline{85}$ |
| Accounts payable | $\underline{95}$ | $\underline{95}$ | $\underline{95}$ | 105 | 106 |  |

3. Water ' $R$ Us Inc. has just spent $\$ 100,000$ to purchase equipment that falls into the ten-year MACRS property class. If Water R' Us' marginal tax rate is $35 \%$, calculate the impact of deprecation on the firm's unlevered net income during the third year of the equipment's life. Note: write a "+" to indicate a positive impact and a "-" to indicate a negative impact.
4. Blastoff Shoes is considering building a new retail store in Waco. Blastoff estimates that some of the sales at the new store will come from customers who would have driven to their existing store in Temple. How should the loss of sales at the existing Temple store be factored into the incremental earnings of the proposed new store?
5. Games Galore is considering building a new assembly plant in Central Texas. Games Galore has already calculated the plant's unlevered net income and is now attempting to calculate its free cash flow. Using the following estimates, calculate the impact of working capital on the plant's free cash flow for the $2^{\text {nd }}$ year of operation if Game Galore's marginal tax rate is $35 \%$.

| Year | $\underline{0}$ | $\underline{1}$ | $\underline{2}$ | $\underline{3}$ | $\underline{4}$ | $\underline{5}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash | 5 | 6 | 8 | 9 | 10 | 11 |
| Accounts receivable | 0 | 30 | 32 | 35 | 37 | 40 |
| Inventory | 100 | 120 | 130 | 135 | 140 | 140 |
| Accounts payable | $\underline{50}$ | $\underline{70}$ | $\underline{75}$ | $\underline{80}$ | $\underline{82}$ | $\underline{85}$ |
| Net Working Capital | 55 | 86 | 95 | 99 | 105 | 106 |

6. Office Systems Inc. has just spent $\$ 10,000$ to purchase new furniture that falls into the seven-year MACRS property class. Assuming that Office System's marginal tax rate is $35 \%$, calculate the impact of the furniture's depreciation on the firm's free cash flow in the fourth year of the furniture's life. Note: write a " + " to indicate a positive impact and a "-" to indicate a negative impact.
7. Blastoff Shoes is considering building a new retail store in Waco on land that it already owns. The land has a historic home on it that will have to be moved before the store can be built. Should the cost of moving the house currently on the land where the store will be located be included as part of the incremental earnings of the proposed new store ("yes" or "no" is all that is needed to answer this question)?
8. Transport Taxi has purchased a new cab for $\$ 35,000$. The cabs falls into the five-year MACRS property class. Calculate the impact of the taxi's depreciation on the firm's free cash flow in its second year of operation if Transport Taxi’s marginal tax rate is $35 \%$. Note: write a "+" to indicate a positive impact and a " - " to indicate a negative impact.

Use the following information to answer short-answer questions 9 and 10. For both questions use a " + " to indicate an increase (inflow) and a "-" to indicate a decrease (outflow).

Jelda Systems Inc is considering purchasing machinery this year for $\$ 50$ million. The machinery will be depreciated by $\$ 10$ million per year for 5 years beginning next year. Jelda’s marginal tax rate is $35 \%$.
9. How will the cost of the machinery impact Jelda’s earnings this year and next year?
10. How will the cost of the machinery impact Jelda's cash flow this year and next year?

## Problems

1. Toyonda Motors is considering building a new assembly plant in Waco and has estimated the following for the new plant:

Sales per year will equal $\$ 100$ million beginning a year from today.
Sales will grow by $10 \%$ per year for 5 years (after the initial sales).
Cost of goods sold will equal $60 \%$ of sales.
Fixed manufacturing costs (excluding depreciation) will equal $\$ 10$ million per year starting a year from today. Depreciation will equal $\$ 3$ million per year.
Capital spending will equal $\$ 4$ million per year.
Net working capital will equal 25\% of sales.
Toyonda's marginal tax rate is $35 \%$
a. Calculate Toyonda's unlevered net income two years from today.
b. Calculate Toyonda’s free cash flow two years from today.
2. Toyonda Motors is considering building a new assembly plant in Waco and has estimated the following for the new plant:

Sales per year will equal $\$ 100$ million per year starting a year from today.
Cost of goods sold will equal $\$ 60$ million per year starting a year from today.
Fixed manufacturing costs (excluding depreciation) will equal $\$ 10$ million per year starting a year from today.
The new plant will cost $\$ 20$ million to build and will depreciated at a rate of $\$ 2$ million per year over 10 years starting a year from today.
Net working capital will equal $\$ 15$ million today, $\$ 25$ million a year from today, and $\$ 30$ million two years from today (and later).
Toyonda's marginal tax rate is $35 \%$
Toyonda's cost of capital is $9 \%$.
What is Toyonda's Free Cash Flow two years from today?
3. Use the following information to calculate the project's expected unlevered net income and free cash flow three years from today.

Your firm is considering investing $\$ 10,000,000$ in a project that will be depreciated using the MACRS depreciation method for 3-year property. The investment would occur today and the project will produce its first sales of $\$ 3,000,000$ a year from today. After these initial sales, sales are expected to grow by $15 \%$ per year through five years from today and then by $4 \%$ per year for the rest of the project's life. Cost of goods sold for the project is expected to equal $70 \%$ of sales. If your firm invests in the project, then beginning one year from today, $\$ 550,000$ per year will be paid in salaries to the new personnel hired for the project, and $\$ 150,000$ per year of the salaries of current employees already working at the firm's home office (the CEO, etc.) will be allocated to the project. The project will be built on land that cost $\$ 2,000,000$ to acquire a year ago that could be sold today for $\$ 1,100,000$. The firm's marginal tax rate is $35 \%$. If the firm undertakes the project, then the increase in the firm's current assets and current liabilities (compared to if the project is not undertaken) at the end of years 0 (today) through 4 equal:

|  | Year 0 | Year 1 | Year 2 | Year 3 | Year 4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 15,000 | 35,000 | 45,000 | 50,000 | 57,000 |
| Inventory | 700,000 | 750,000 | 850,000 | 1,000,000 | 1,100,000 |
| Accounts Receivable | 0 | 800,000 | 900,000 | 1,200,000 | 1,250,000 |
| Accounts Payable | 300,000 | 450,000 | 600,000 | 650,000 | 550,000 |

4. Use the following information to calculate the project's expected free cash flow today and four years from today.

Your firm is considering investing $\$ 5,000,000$ in a project that will be depreciated using the MACRS depreciation method for 5-year property. The investment would occur today and the project will produce its first sales of $\$ 2,000,000$ a year from today. After these initial sales, sales are expected to grow by $20 \%$ per year through five years from today and then by $3 \%$ per year for the rest of the project's life. Cost of goods sold for the project is expected to equal $60 \%$ of sales. If your firm invests in the project, $\$ 350,000$ per year will be paid in salaries to the new personnel hired for the project, and $\$ 100,000$ per year of the salaries of current employees already working at the firm's home office (the CEO, etc.) will be allocated to the project. The project will be built on land that cost $\$ 1,000,000$ to acquire a year ago that could be sold today for $\$ 800,000$. The firm's marginal tax rate is $35 \%$. If the firm undertakes the project, then the increase in the firm's current assets and current liabilities (compared to if the project is not undertaken) at the end of years 0 (today), $1,3,4$, and 5 equal:

|  | $\underline{\text { Year 0 }}$ |  | $\underline{\text { Year 1 }}$ |  | $\underline{\text { Year 3 }}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash | 10,000 |  | 25,000 | 25,000 |  | 30,000 |

5. Your firm is deciding whether or not to build a new umbrella factory. The factory will cost $\$ 500,000$ to build today and will be depreciated over a 7-year recovery period using MACRS depreciation. You will sell the production of the factory once per year (just before rainy season) and you expect your first sales of \$800,000 will occur one year from today. After these initial sales, you expect sales to grow by $6 \%$ per year over the life of the factory. You estimate that operating expenses other than depreciation will equal $60 \%$ of sales. You expect that the project will require an investment in net working capital of $\$ 150,000$ today. Net working capital will increase by 5\% per year. Assume that the firm's marginal tax rate is $35 \%$. What is the firm's marginal incremental free cash flow five years from today?
6. aTiT Phones is considering building a new factory for $\$ 3,000,000$ to produce aPhones. The new factory would be depreciated on a straight-line basis of $\$ 600,000$ per year for each of the next 5 years (starting next year). Expected sales of aPhones are expected to vary by year as follows: $1^{\text {st }}$ year $=\$ 4,000,000 ; 2^{\text {nd }}$ year $=$ $\$ 5,000,000 ; 3^{\text {rd }}$ year $=\$ 5,500,000 ; 4^{\text {th }}$ year $=\$ 4,500,000$; and $5^{\text {th }}$ year $=\$ 2,500,000$. Production costs are expected to equal $75 \%$ of sales. Inventory is expected to equal $15 \%$ of each year's sales and accounts payable are expected to equal $5 \%$ of each year's sales. aTiT's cost of capital is $14 \%$ and its tax rate is $35 \%$. What is the factory's free cash flow four years from today (during the $4^{\text {th }}$ year)?

## Multiple-Choice

Use the following information to answer questions 1 through 4.

Your firm is considering investing $\$ 5,000,000$ in a project that will fall into the 7 -year MACRS class. The investment would occur today and the project will produce its first sales of $\$ 2,000,000$ one year from today. Sales are expected to grow by $20 \%$ per year through five years from today and then by $3 \%$ per year for the rest of the project's life. Cost of goods sold for the project is expected to equal $65 \%$ of sales. If your firm invests in the project, $\$ 100,000$ per year of the costs associated with current employees at the firm's home office (the CEO, etc.) will be allocated to the project and $\$ 350,000$ per year will be spent on new personnel hired for the project. The project will be built on land that cost $\$ 1,000,000$ to acquire a year ago that could be sold today for $\$ 800,000$. The firm's marginal tax rate is $35 \%$. If the firm undertakes the project, then the current assets and current liabilities associated with the project at the end of years 2,3 , and 4 equal:

|  | $\underline{\text { Year 2 }}$ | $\underline{\text { Year 3 }}$ | $\underline{\text { Year 4 }}$ |
| :--- | ---: | ---: | ---: |
| Cash | 25,000 | 30,000 | 37,000 |
| Inventory | 700,000 | 850,000 | $1,100,000$ |
| Accounts Receivable | 500,000 | 600,000 | 725,000 |
| Accounts Payable | 300,000 | 350,000 | 450,000 |

1. Assume you want to calculate the project's unlevered net income three years from today. What would you use for D?
a. 874,500
b. 740,500
c. 306,075
d. $1,224,500$
e. 624,500
2. Assume you want to calculate the project's unlevered net income three years from today. What would you use for $\tau_{c}$ ?
a. 0.20
b. 0.65
c. 0.00
d. 0.35
e. none of the above
3. How does net working capital impact free cash flow three years from today?
a. $-162,500$
b. $+205,000$
c. $+282,000$
d. -205,000
e. $-282,000$
4. Assume you want to calculate the project’s unlevered net income three years from today. What would you use for R?
a. $2,400,000$
b. $2,880,000$
c. $2,000,000$
d. $3,456,000$
e. none of the above
