Quiz B: 7/22/14
Assume the firm you work for is analyzing whether to expand its operations by building a new manufacturing facilities. Your boss has asked you to check a few numbers by using the following information to determine the incremental unlevered net income and free cash flow for the new facility both today and three years from today.
Note: You only need to set up all the appropriate equations and fill in the correct numbers. You don't have to solve anything.

The new facility will require a total investment of $\$ 16$ million. Of this total, $\$ 9$ million would be spent today and $\$ 7$ million would be spent a year from today. Depreciation on the new facility will be determined using the 15-year MACRS class and would begin a year from today. The new facility will be built on land purchased five years ago for $\$ 2$ million which could be sold today for $\$ 3$ million. Market research to determine whether demand will be sufficient to support the new factory cost $\$ 1$ million. Of this total, $\$ 600,000$ was paid up front a year ago and the balance of $\$ 400,000$ is due today.

Sales associated with the new facility is estimated to equal $\$ 135$ million a year from today, $\$ 139$ million two years from today, $\$ 138$ million three years from today, $\$ 140$ million four years from today, and $\$ 142$ million five years from today. Cost of Goods Sold are expected to equal $80 \%$ of revenue and fixed selling and administrative costs are expected to equal $\$ 16$ million per year. Your firm's marginal tax rate equals $35 \%$.

The incremental working capital (in millions) associated with the new facility is expected to have the following values (Note: $t=0$ is today, $t=1$ is one year from today, $t=2$ is two years from today, $t=3$ is three years from today, etc):

|  | $\mathrm{t}=0$ | $\mathrm{t}=1$ | $\mathrm{t}=2$ | $\mathrm{t}=3$ | $\mathrm{t}=4$ | $\mathrm{t}=5$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash | 0 | 3.2 | 2.9 | 3.7 | 3.9 | 3.8 |
| A/R | 0 | 80.2 | 76.8 | 67.1 | 69.1 | 72.7 |
| Inventory | 0 | 7.1 | 8.1 | 5.7 | 6.9 | 8.7 |
| A/P | 0 | 18.0 | 22.0 | 13.4 | 21.3 | 19.7 |

The facility would be funded with cash and by borrowing $\$ 8$ million from Bank of America at an annual interest rate of $3.5 \%$ per year.

$$
\begin{aligned}
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+4\left(F C F_{0}\right. & =0+0-C E_{0}-0 \\
& +E_{0}=9+(3-6-(3-2)(.35))
\end{aligned} \\
& +4\left(\mathrm{ONI}_{3}=\left(138-.87(138)-16-.+\begin{array}{l}
+4+14 \\
+165(16)
\end{array}\right)(1-.35)\right. \\
& \text { +4 }\left(F C F_{3}=U N I_{3}+.0 \%{ }^{2} S C(16)-0-\Delta N \omega C\right. \\
& +4 \text { ( } \triangle N W C=N W C_{3}-N W C_{2} \\
& +8\left(\mathrm{NWC}_{3}=3.7+67.1+5.7-13.4\right. \\
& +8\left(N W C_{2}=2^{\prime} .9+7^{\prime} 6.8+8.1-22.0\right.
\end{aligned}
$$

