

33611Y - Automobile and Light Duty Motor Vehicle Manufacturing (Cost of Sales)
2019-20 Annual Statement Studies
National - All Regions

	0-500M	500M-2MM	2-10MM	10-50MM	50-100MM	100-250MM	All
Type of Statement							
Unqualified		1		3	2		6
Reviewed			1	1		1	3
Compiled			2				2
Tax Returns		2	1				3
Other		2	8	9	2	1	22
							3 (4/1-9/30/18)
							33 (10/1-3/31/19)
Number of Statements		5	12	13	4	2	36
ASSETS							
Cash & Equivalents			9.2	4.6			7.6
Trade Receivables - (net)			19.6	13.9			17.5
Inventory			42.8	41.4			36.5
All Other Current Assets			2.6	1.7			2.5
Total Current Assets			74.2	61.6			64.2
Fixed Assets (net)			13.8	26.5			21.9
Intangibles (net)			11.4	7.6			8.9
All Other Non-Current Assets			.6	4.4			4.9
Total Assets			100.0	100.0			100.0
LIABILITIES							
Notes Payable-Short Term			15.1	25.0			18.6
Cur. Mat.-L/T/D			.6	2.9			4.0
Trade Payables			23.7	14.2			18.7
Income Taxes Payable			.0	.1			.1
All Other Current Liabilities			10.6	10.2			12.0
Total Current Liabilities			49.9	52.3			53.3
Long Term Debt			20.2	15.5			17.4
Deferred Taxes			.1	.2			.2
All Other Non-Current Liabilities			8.1	5.6			9.0
Net Worth			21.7	26.4			20.1
Total Liabilities & Net Worth			100.0	100.0			100.0
INCOME DATA							
Net Sales			100.0	100.0			100.0
Gross Profit			23.6	25.3			26.0
Operating Expenses			19.1	24.3			25.8
Operating Profit			4.5	1.0			.2
All Other Expenses (net)			1.4	1.3			1.5
Profit Before Taxes			3.1	-.3			-1.3
RATIOS							
Current - upper			2.7	2.3			2.4
Current - median			1.6	1.1			1.3
Current - lower			1.0	.8			.9
Quick - upper			1.2	.6			.9
Quick - median			.5	.4			.5
Quick - lower			.2	.2			.2
Sales / Receivables - upper			[4] 99.1	[22] 16.9			[16] 22.3
Sales / Receivables - median			[24] 15.5	[30] 12.0			[26] 13.9
Sales / Receivables - lower			[44] 8.3	[43] 8.5			[45] 8.1
Cost of Sales / Inventory - upper			[23] 15.9	[91] 4.0			[42] 8.7
Cost of Sales / Inventory - median			[72] 5.1	[118] 3.1			[91] 4.0
Cost of Sales / Inventory - lower			[135] 2.7	[203] 1.8			[152] 2.4
Cost of Sales / Payables - upper			[8] 47.3	[16] 23.5			[17] 21.2
Cost of Sales / Payables - median			[35] 10.5	[51] 7.2			[39] 9.4
Cost of Sales / Payables - lower			[53] 6.9	[76] 4.8			[70] 5.2
Sales / Working Capital - upper			4.9	5.0			5.0
Sales / Working Capital - median			7.8	26.0			12.0
Sales / Working Capital - lower			-138.5	-9.0			-36.0
EBIT / Interest - upper			16.8	13.7			14.6
EBIT / Interest - median			(11) 3.3	2.2			(35) 2.2
EBIT / Interest - lower			.1	.0			-2.1
Net Profit + DDA / Curr Mat LTD - upper							
Net Profit + DDA / Curr Mat LTD - median							
Net Profit + DDA / Curr Mat LTD - lower							
Fixed / Worth - upper			.3	.7			.5
Fixed / Worth - median			UND	1.1			1.5
Fixed / Worth - lower			-2	7.6			-8
Debt / Worth - upper			1.1	1.3			1.6
Debt / Worth - median			UND	4.2			5.1
Debt / Worth - lower			-3.3	11.2			-6.5
% Profit before Taxes / Tangible Net Worth - upper				49.8			57.9
% Profit before Taxes / Tangible Net Worth - median				(11) 18.0			(25) 30.2
% Profit before Taxes / Tangible Net Worth - lower				3.9			1.6
% Profit before Taxes / Total Assets - upper			23.7	7.9			9.1
% Profit before Taxes / Total Assets - median			7.0	3.3			3.8
% Profit before Taxes / Total Assets - lower			-2.3	-4.8			-10.0
Sales / Net Fixed Assets - upper			339.7	19.7			70.8
Sales / Net Fixed Assets - median			96.8	6.3			12.2
Sales / Net Fixed Assets - lower			13.5	3.5			4.1
Sales / Total Assets - upper			4.4	2.0			3.2
Sales / Total Assets - median			3.4	1.4			1.9
Sales / Total Assets - lower			1.9	1.2			1.2
% Depr, Depl, Amort / Sales - upper				1.7			1.1
% Depr, Depl, Amort / Sales - median				(12) 2.0			(28) 1.9
% Depr, Depl, Amort / Sales - lower				5.4			4.7
% Officers', Directors', Owners' Comp / Sales - upper							
% Officers', Directors', Owners' Comp / Sales - median							
% Officers', Directors', Owners' Comp / Sales - lower							
Net Sales (\$)		15230M	252269M	462129M	359893M	335655M	1425176M
Total Assets (\$)		4246M	72091M	305155M	334143M	317382M	1033017M