S&P Recommendation HOLD ★ ★ ★ **Price** 12-Mo. Target Price **Investment Style** \$21.60 (as of Jan 7, 2011) \$23.00 Large-Cap Blend

**GICS Sector Consumer Staples** Sub-Industry Food Retail

Summary This supermarket operator, with about 2,500 stores in 31 states, also operates convenience stores, jewelry stores, supermarket fuel centers, and food processing plants.

#### Key Stock Statistics (Source S&P, Vickers, company reports)

52-Wk Range Trailing 12-Month EPS Trailing 12-Month P/E \$10K Invested 5 Yrs Ago \$24.14-19.08 \$1.69 12.8 \$12,309

S&P Oper. EPS 2011E S&P Oper. EPS 2012E P/E on S&P Oper. EPS 2011 E Common Shares Outstg. (M)

1 77 Market Capitalization(B) 2.05 Yield (%)

Dividend Rate/Share 12.2 Institutional Ownership (%) \$13 737 0.35S&P 3-Yr. Proj. EPS CAGR(%) 12 1.94 \$0.42 **S&P Credit Rating BBB** 

#### **Qualitative Risk Assessment** LOW **MEDIUM** HIGH

Our risk assessment reflects our view of the company's diversification through multiple format offerings, strong market share positions, and potential opportunities from industry consolidation.



#### **Revenue/Earnings Data**

10

#### Revenue (Million \$)

2011	24,764	18,796	18,698		
2010	22,789	17,728	17,662	18,554	76,733
2009	23,107	18,053	17,580	17,260	76,000
2008	20,726	16,139	16,135	17,235	70,235
2007	19,415	15,138	14,999	16,859	66,111
2006	17,948	13,865	14,021	14,720	60,553
Earning	gs Per Sh	are (\$)			
2011	0.58	0.41	0.32	<b>E</b> 0.46	E1.77
2010	0.66	0.39	-1.35	0.39	0.11
2009	0.58	0.42	0.36	0.53	1.90
2008	0.47	0.42	0.37	0.48	1.69
2007	0.42	0.29	0.30	0.54	1.54
2006	0.40	0.27	0.25	0.39	1.31

20

30

40

Year

Fiscal year ended Jan. 31. Next earnings report expected: Early March. EPS Estimates based on S&P Operating Earnings; historical GAAP earnings are as reported

Dividend Data (Dates: mm/dd Payment Date: mm/dd/yy)							
Amount (\$)	Date Decl.	Ex-Div. Date	Stk. of Record	Payment Date			
0.095	01/22	02/10	02/12	03/01/10			
0.095	03/11	05/12	05/14	06/01/10			
0.095	06/24	08/12	08/16	09/01/10			
0.105	09/16	11/10	11/15	12/01/10			
Dividenda barra	سنم لدنمت سمميا	2000 0	C				

Dividends have been paid since 2006. Source: Company reports

# **Price Performance** Volume Above Avg. STARS 30-Week Mov. Avg. · · · 10-Week Mov. Avg. – GAAP Earnings vs. Previous Year Relative Strength — ▲ Up 20 Vo Mil 45 A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M 2007 2010 2008 2009

Options: ASE, CBOE, P

Analysis prepared by Joseph Agnese on December 13, 2010.

#### Highlights

- ➤ We see sales of \$86.3 billion in FY 12 (Jan.), up 5.0% from our estimate of \$82.2 billion in FY 11, reflecting 1.0% square footage growth, 3.0% identical-store sales gains (excluding fuel) and increased gas sales. We expect the company's aggressive low pricing strategy to ease through FY 12 as food inflation accelerates.
- ➤ We believe EBITDA margins will widen in FY 12 as KR leverages increases we see it making in pricing in the face of low single digit food inflation, despite negative impacts from customers trading down to lower priced alternatives. We also see margin benefits from a more stable promotional spending environment, and expect additional cost-saving opportunities in areas such as administration, labor, shrinkage and transportation. In addition, we believe merchandising, such as increased private label sales, will help the company compete against lower-priced mass merchants.
- > After benefits from fewer shares outstanding due to an active repurchase program, we expect FY 12 EPS to increase 16%, to \$2.05, from our EPS estimate of \$1.77 in FY 11.

#### **Investment Rationale/Risk**

- > We believe the company is well positioned to benefit from market share gains achieved during the recent recessionary environment and early economic recovery. Based on our expectation for an improved economic environment in FY 12, we believe the company will benefit as consumers begin to trade back up to higherpriced and wider-margin goods. Additionally, we see the company willing to pass along commodity cost increases to consumers in the form of higher product prices.
- > Risks to our recommendation and target price include potential weakness in the economy that would cause consumers to become more price conscious, and increased price competition.
- > Our 12-month target price of \$23 is based on our P/E analysis and is supported by our EV/ EBITDA valuation. Reflecting benefits we see from food inflation, we think the shares should trade at about 11.1X our FY 12 EPS estimate of \$2.05, in line with its historical average discount to the P/E multiple of the S&P 500, leading to a projected value of \$23. Our target price is supported by applying a 5.2X multiple, slightly below KR's closest peers' average of 5.3X, to our FY 12 EBITDA estimate of \$4.3 billion.

# STANDARD &POOR'S

#### **Business Summary** December 13, 2010

CORPORATE OVERVIEW. Kroger is one of the largest U.S. supermarket chains, with 2,470 supermarkets as of September 2010. The company's principal operating format is combination food and drug stores (combo stores). In addition to combo stores, KR also operates multi-department stores, marketplace stores, price-impact warehouses, convenience stores, fuel centers, jewelry stores, and food processing plants. Total food store square footage was approximately 148 million as of January 31, 2010.

Retail food stores are operated under three formats: combo stores, multi-department stores, and price-impact warehouse stores. Combo stores are considered neighborhood stores, and include many specialty departments, such as whole health sections, pharmacies, general merchandise, pet centers, and perishables, such as fresh seafood and organic produce. Combo banners include Kroger, Ralphs, King Soopers, City Market, Dillons, Smith's, Fry's, QFC, Hilander, Owen's, Jay C, Baker's, Pay Less and Gerbes.

Multi-department stores offer one-stop shopping, are significantly larger in size than combo stores, and sell a wider selection of general merchandise items, including apparel, home fashion and furnishings, electronics, automotive, toys, and fine jewelry. Multi-department formats include Fred Meyer, Fry's Marketplace, Smith's Marketplace and Kroger Marketplace. Many combination and multi-department stores include a fuel center.

Price-impact warehouse stores offer everyday low prices, plus promotions for a wide selection of grocery and health and beauty care items. Price-impact warehouse stores include Food 4 Less and Foods Co.

KR also operates convenience stores, jewelry stores, and food processing plants. The company's 784 convenience stores offer a limited assortment of staple food items and general merchandise, and, in most cases, sell gasoline. Convenience store banners include Kwik Shop, Loaf N' Jug Mini Mart, Quik Stop markets, Tom Thumb Food Stores, and Turkey Hill Minit Markets. With 375 jewelry stores, the company is one of the largest U.S. jewelry retailers. Jewelry stores operate under banners such as Barclay Jewelers, Fred Meyer Jewelers, and Littman Jewelers. In addition, KR operates 40 manufacturing plants, consisting of 18 dairies, 10 deli or bakery plants, five grocery products plants, three beverage plants, two meat plants, and two cheese plants.

CORPORATE STRATEGY. Kroger aims to increase shareholder value through its dividend program and sustained earnings growth created by strong identical store sales, slight operating margin improvement, and continued share repurchases. The company strives to grow market share as this allows it to leverage fixed costs over a wider revenue base. According to Nielsen Homescan Data, the company's estimated market share increased in total by about 60 basis points in 2009 across the 17 divisions in which it operates. Market share increased in 13 of the divisions, declined in three, and remained unchanged in one.

To generate identical store sales growth and market share gains, the company adheres to its Customer 1st strategy. This strategy focuses company efforts on improving employee communications and training; using customer research and loyalty data analysis to personalize stores on a market by market and store by store basis; improving customer loyalty by improving customers' shopping experience (improved convenience and accessibility through multiple store formats, store cleanliness and security, reducing checkout wait times, etc.); and pricing within an acceptable range of discounters' prices so that price becomes a neutral factor in customers' shopping decisions.

As an important part of its merchandising strategy, KR offers about 11,000 private label items. Products are sold in three tiers. Private Selection is a premium quality brand, designed to meet or beat the gourmet or upscale national or regional brands. The banner brand (Kroger, Ralphs, King Soopers, etc.) represents the majority of KR's private label items, and is designed to be equal to or better than the national brand. The Kroger Value brand is designed to deliver good quality at an affordable price. Kroger brands generated 35% of grocery unit sales and 27% of sales in the fourth quarter of FY 10 (Jan.). About 39% of corporate brand volume was manufactured in the company's plants as of January 2010.

FINANCIAL TRENDS. In the five years through FY 10, the company experienced a compound annual growth rate (CAGR) for revenues of 6.3%, reflecting increased same-store sales and square footage expansion. The company reduced shares outstanding by 12.2% between its fiscal years ended in 2005 and 2010. As of January 2010, \$337.1 million remained under a \$1 billion stock repurchase program that directors approved in January 2008.

#### **Corporate Information**

#### **Investor Contact**

C. Fike (513-762-4969)

#### Office

1014 Vine Street, Cincinnati, OH 45202-1100.

#### Telephone

513-762-4000.

#### Fax

513-762-1575.

#### **Email**

investors@kroger.com

#### Website

http://www.kroger.com

#### Officers

Chrmn & CEO

SVP & CFO

D.B. Dillon

J.M. Schlotman

Pres & COO W.R. McMullen SVP & CIO C. Hjelm

EVP, Secy & General Counsel

# P.W. Heldman

**Board Members** 

R. V. Anderson R. D. Beyer

D. B. Dillon

S. J. Kropf

J. T. Lamacchia

D. B. Lewis

W. R. McMullen

J. P. Montoya

C. R. Moore

S. M. Phillips

S. Rogel

J. A. Runde

R. Sargent

 $B.\,S.\,Shackouls$ 

# Domicile

Ohio

### **Founded**

1883

# Employees

334,000

### Stockholders

40,478

# **STANDARD** &POOR'S

# Kroger Co. (The)

_												
Quantitative Evaluation	ons					Expand	ded Ratio An	alysis				
S&P Fair Value Rank	4+	LOWEST Based on S&P's prop from most overvalue	orietary quantitation	rvalued (5).		Price/Sa Price/EE Price/Pr P/E Rati	BITDA retax Income	3	2010 0.19 3.85 24.67 NM	2009 0.18 3.45 6.88 10.83	2008 0.26 5.04 10.09 15.61	2007 0.29 5.50 11.05 17.32
Fair Value \$23 Calculation	3.00	Analysis of the stock quantitative model so \$1.40 or 6.5%.					uted Shares sed on calendar	•	650.0	659.0	698.0	723.0
Investability Quotient		LOWEST = 1		ŀ	98   HIGHEST = 100	Key Gr	owth Rates	and Averages	3			
Percentile		KR scored higher tha Report is available.	in 98% of all comp	anies for which	an S&P	Past Gro Sales Net Inco	owth Rate (%	6)	1 Year 0.97 -94.40	<b>3 Years</b> 5.40 <b>-56.17</b>	<b>5 Years</b> 6.73 NM	9 Years 5.71 13.68
Volatility		LOW	AVERAG	E I	HIGH		nalysis (Ann	ual Ava.)	04.40	30.17	(MV)	10.00
Technical NEUTF Evaluation	RAL	Since December, 201 NEUTRAL.	0, the technical in	dicators for KR	have been	Net Mai % LT De		ization	0.09 57.68 (1.39)	1.14 57.03 16.72	1.34 55.86 (19.61)	1.28 60.41 <mark>18.73</mark>
Insider Activity		UNFAVORABLE	NEUTRA	FAV	ORABLE							
Company Financials	Fisca	l Year Ended Jai	n. 31									
Per Share Data (\$) Tangible Book Value Cash Flow			<b>2010</b> 5.72 2.45	<b>2009</b> 4.48 4.08	<b>2008</b> 7.07 3.64	<b>2007</b> 5.61 3.30	<b>2006</b> 3.04 3.04	<b>2005</b> 1.85 1.57	<b>2004</b> 1.18 2.02	<b>2003</b> 0.36 2.93	<b>2002</b> NM 2.44	<b>2001</b> NM 2.11
Earnings S&P Core Earnings			0.11 1.67	1.90 1.74	1.69 1.70	1.54 1.59	1.31 1.27	-0.14 0.99	0.42 0.98	1.56 1.40	1.26 1.12	1.04 0.96
Dividends Payout Ratio Calendar Year			0.37 NM 2009	0.35 18% 2008	0.20 12% 2007	Nil Nil 2006	Nil Nil 2005	Nil Nil 2004	Nil Nil 2003	Nil Nil 2002	Nil Nil 2001	Nil Nil 2000
Prices:High Prices:Low P/E Ratio:High P/E Ratio:Low			26.94 19.39 NM NM	30.99 22.30 16 12	31.94 22.94 19 14	24.48 18.05 16 12	20.88 15.15 16 12	19.67 14.65 NM NM	19.70 12.05 47 29	23.81 11.00 15 7	27.66 19.60 22 16	27.94 14.06 27 14
Income Statement Ana	lveie	(Million \$)		·		·				<u> </u>		
Operating Income Depreciation Interest Expense Pretax Income Effective Tax Rate Net Income S&P Core Earnings	ilysis	(Willium 3)	76,733 3,777 1,525 502 589 90.4% 70.0 1,093	76,000 3,918 1,442 485 1,966 36.5% 1,249 1,140	70,235 3,657 1,356 474 1,827 35.4% 1,181 1,193	66,111 3,508 1,272 488 1,748 36.2% 1,115 1,155	60,553 3,300 1,265 510 1,525 37.2% 958 928	56,434 3,003 1,256 557 290 NM -100 720	53,791 3,147 1,209 604 770 59.1% 315 745	51,760 3,676 1,087 600 1,973 37.5% 1,233 1,105	50,098 3,567 973 648 1,711 39.0% 1,043 914	49,000 3,397 907 675 1,508 41.6% 880 816
Balance Sheet & Other	r Fina	ncial Data (Mill										
Cash Current Assets Total Assets Current Liabilities Long Term Debt Common Equity Total Capital Capital Expenditures Cash Flow			424 7,450 23,093 7,714 7,477 4,906 12,963 2,297 1,595	263 7,206 23,211 7,629 7,505 5,176 12,913 2,149 2,691	918 7,114 22,299 8,689 6,529 4,914 11,810 2,126 2,537	803 6,755 21,215 7,581 6,154 4,923 11,799 1,683 2,387	210 6,466 20,482 6,715 6,678 4,390 11,911 1,306 2,223	144 6,406 20,491 6,316 7,900 3,540 12,379 1,634 1,156	159 5,619 20,184 5,586 8,116 4,011 13,117 2,000 1,524	171 5,566 20,102 5,608 8,222 3,850 12,072 1,891 2,320	161 5,512 19,087 5,485 8,412 3,502 11,914 2,139 2,016	161 5,416 18,190 5,591 8,210 3,089 11,299 1,623 1,787
Current Ratio  % Long Term Debt of Ca % Net Income of Reven % Return on Assets % Return on Equity		lization	1.0 57.7 0.1 <mark>0.3</mark> 1.4	1.0 58.1 1.6 <u>5.5</u> 24.8	0.8 55.3 1.7 5.4 24.0	0.9 55.6 1.7 5.4 24.0	1.0 56.1 1.6 4.7 23.9	1.0 63.8 NM NM NM	1.0 61.9 0.6 <mark>1.6</mark> 8.0	1.0 68.1 2.4 6.3 33.5	1.0 70.6 2.1 5.6 31.6	1.0 72.7 1.8 <mark>4.9 30.5</mark>

Data as orig reptd.; bef. results of disc opers/spec. items. Per share data adj. for stk. divs.; EPS diluted. E-Estimated. NA-Not Available. NM-Not Meaningful. NR-Not Ranked. UR-Under Review.

# STANDARD &POOR'S

### **Sub-Industry Outlook**

Our fundamental outlook for the food retail sub-industry for the next 12 months is neutral. While we believe an unfavorable operating environment led to intense pricing competition in the first nine months of 2010, we believe a more stable economic environment and rising food inflation will support margin expansion through in 2011. Through the first nine months of 2010, food retailers were more price competitive in an effort to protect market share as consumers became more price conscious in an adverse economic environment. As a result, margins were negatively impacted as retailers chose to pass along any food cost decreases quickly in an effort to maintain store traffic. Based on deflationary food pricing pressures in the first half of 2010, we look for traditional grocery chains on average to experience sluggish comparable-store sales growth for all of

We think competitive pressures were intense in the first nine months of 2010 despite major U.S. chains focusing on increasing the number of remodels, rather than new store openings. However, we expect food price inflation in the low single digits in 2011 will help provide support for comparable store sales gains in the low single digits in 2011. In addition to an improved inflationary environment, we expect a more stable economic environment in the rest of this year and in 2011 to result in improved transaction sizes and lead to reduced pricing competition. We believe that consolidation may help ease competitive pricing pressures in some markets, as well as improve operating profitability over the intermediate term for active participants, by further leveraging overhead expenses over a greater number of stores. However, large scale consolidation is unlikely, in our view, as we believe retailers will be hesitant to risk balance sheet strength in an adverse economic environment. We see food retailers benefiting from increased traffic,

as consumers who are looking to save money trade down from food service providers. Within stores, retailers should benefit from an improved product mix as consumers trade down to lower priced but wider margin private label brands.

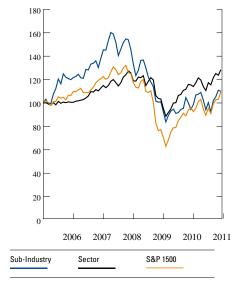
Year to date through December 10, the S&P Food Retail Index increased 10.5%, compared to a 12.7% rise for the S&P 1500. We believe underperformance thus far in 2010 reflects investor concerns over food retailers??? ability to achieve margin expansion in a slowly growing economic environment. In 2009, the S&P Food Retail Index decreased 6.5%, compared to a 24.3% rise for the S&P 1500. We believe last year's significant underperformance reflected investors' increased appetite for risk during 2009.

-- Joseph Agnese

#### **Stock Performance**

GICS Sector: Consumer Staples Sub-Industry: Food Retail

Based on S&P 1500 Indexes Month-end Price Performance as of 12/31/10



**NOTE:** All Sector & Sub-Industry information is based on the Global Industry Classification Standard (GICS)

### Sub-Industry: Food Retail Peer Group\*: Food Chain Cos. - Large

Peer Group	Stock Symbol	Stk.Mkt. Cap. (Mil. \$)	Recent Stock Price(\$)	52 Week High/Low(\$)	Beta	Yield (%)	P/E Ratio	Fair Value Calc.(\$)	Quality Ranking	S&P IQ %ile	Return on Revenue (%)	LTD to Cap (%)
Kroger Co	KR	13,737	21.60	24.14/19.08	0.35	1.9	13	23.00	В	98	0.1	57.7
Ahold Ltd ADR	AHONY	14,934	12.71	14.31/11.76	0.57	2.0	11	12.60	NR	80	3.5	29.3
Etablissements Delhaize ADR	DEG	7,215	71.80	85.42/65.69	0.70	2.0	10	76.90	NR	55	2.5	30.4
Great Atl & Pac Tea	GAPTQ	11	0.20	13.00/0.12	2.19	Nil	NM	NA	D	16	NA	NA
Publix Super Mkts	PUSH	NA	0.00	25.00/15.00	0.06	Nil	NM	NA	NR	32	4.8	NA
Safeway Inc	SWY	7,877	21.13	27.04/18.73	0.66	2.3	NM	18.30	B-	90	NA	41.5
Supervalu Inc	SVU	1,837	8.66	17.89/8.20	1.07	4.0	NM	10.40	B+	54	1.0	66.7

NA-Not Available NM-Not Meaningful NR-Not Rated. \*For Peer Groups with more than 15 companies or stocks, selection of issues is based on market capitalization.



### **S&P Analyst Research Notes and other Company News**

#### December 16, 2010

The Kroger Co announced that Sukanya R. Madlinger has been named President of Kroger's Cincinnati/Dayton Division, replacing Geoff Covert who has been named Senior Vice President, Retail Operations for the company. Mrs. Madlinger, 47, began her career with Kroger in 1986 in the Company's store management training program. She has held several leadership roles in the division and was the company's vice president of drug/general merchandise/pharmacy merchandising. She has been the Vice President of Merchandising for the Cincinnati/Dayton Division since 2006.

#### December 13, 2010

The Kroger Co. announced that Geoffrey J. Covert has been named Senior Vice President of Retail Operations, effective January 1, 2011. Mr. Covert will be responsible for leading the Company's programs and processes focused on operating efficiency, store productivity, and associate and customer safety. Mr. Covert joined Kroger in 1996. He has served as President of the company's Cincinnati/Dayton Division for the past six years.

#### December 2, 2010

DOWN 2.08 to 21.78... KR posts \$0.32 Q3 EPS vs. \$1.35 loss (incl. charges) on 2.4% same-store sales rise (excl. fuel), 3.1% total sales rise (excl. fuel). Narrows 2.0%-3.0% FY 11 same-store sales growth guidance to 2.5%-3.0%, narrows \$1.60-\$1.80 FY 11 EPS guidance to \$1.65-\$1.78. Street was at \$1.78.

#### **December 2, 2010**

02:43 pm ET ... THE KROGER CO. (KR 21.7) DOWN 2.16, KROGER (KR) POSTS Q3. NARROWS OUTLOOK. JANNEY LOWERS ESTIMATES, MAINTAINS BUY... Analyst Jonathan Feeney tells salesforce \$0.32 Q3 EPS match his in-line estimate. Says while KR's strong competitive position, enforced by a growing loyal household base, allows it to continue to take share, EPS growth appears more dependent on cost savings than structural growth. Notes with the top line seemingly picking up and inflation apparently starting to take hold, this outlook could change, but today's announcement is a reminder of just how slowly, if at all, the profit pool is expanding. Cuts \$1.80 FY 11 EPS est. to \$1.75, \$1.99 FY 12 to \$1.93. B.Brodie

### December 2, 2010

12:16 pm ET ... S&P REITERATES HOLD RECOMMENDATION ON SHARES OF KROGER CO (KR 21.47\*\*\*): KR reports Oct-Q EPS of \$0.32, vs. operating EPS of \$0.27, and in line with our view. Results benefitted from identical store sales growth of 2.4% (excluding fuel), below our 3.2% estimate, and productivity improvements, despite rising employee costs and credit card fees. Given near-term pricing pressure we forecast, we are reducing our FY 11 (Jan.) EPS estimate \$0.03 to \$1.77. However, we keep FY 12's EPS of \$2.05, as we believe a more inflationary environment will alleviate margin pressures. We also keep our 12-month target price of \$23, based on comparative analysis. /J.Agnese

### November 29, 2010

The Kroger Co. announced that Paul Scutt, Senior Vice President, Retail Operations, will retire in late February 2011 after a distinguished 45-year career with the company.

#### October 26, 2010

The Kroger Co. announced that Jeffrey D. Burt has been promoted to Group Vice President of Perishables Merchandising and Procurement. Mr. Burt, 48, previously served as Vice President of Deli/Bakery Merchandising and Procurement for the Company, a position he has held since 2004. Prior to that, Mr. Burt held leadership roles at QFC.

#### September 14, 2010

12:24 pm ET ... S&P LOWERS OPINION ON SHARES OF KROGER CO TO HOLD FROM BUY (KR 21.61\*\*\*): Our downgrade is based on valuation as the shares are trading near our 12-month target price of \$23, based on our comparative and P/E analyses. KR reports Jul-0 EPS of \$0.41, vs. \$0.39, \$0.04 above our estimate. Results benefitted from 2.7% identical store sales growth (excluding fuel), compared to our 3.0% estimate, a lower effective tax rate and fewer shares outstanding. However, margins narrowed more than we expected on increased competition. With food inflation rising slower than we anticipated, we are reducing our FY 11 EPS estimate by \$0.02 to \$1.80. /J.Agnese

#### June 18, 2010

DOWN 0.74 to 20.01... BOA/Merrill downgrades KR, SWY to underperform. Yesterday KR posted \$0.58 vs. \$0.66 Q1 EPS.

#### June 17, 2010

UP 0.96 to 21.04... KR posts \$0.58 vs. \$0.66 Q1 EPS despite 3.1% sales rise (excl. fuel). The Street was looking for \$0.54 EPS. Says it continues to expect identical supermarket sales growth, excl. fuel, of 2%-3% for FY 11, EPS in the range of \$1.60-\$1.80.

#### June 17, 2010

02:07 pm ET ... S&P REITERATES BUY RECOMMENDATION ON SHARES OF KROGER CO. (KR 20.8\*\*\*\*): KR reports May-Q EPS of \$0.58 vs. \$0.66, \$0.06 above our expectations. Results benefited from a 2.4% increase in identical store sales, above our 2.0% estimate, improved sales leverage and productivity improvements, despite higher healthcare and pension costs. We believe results for the remainder of FY 11 (Jan.) will benefit as rising food inflation boosts identical store sales and from easier margin comparisons. As a result, we are raising our FY 11 EPS estimate \$0.03 to \$1.82. Our 12-month target price remains \$23, based on our updated comparative and P/E analyses./J.Agnese

#### June 11, 2010

09:50 am ET ... S&P UPGRADES RECOMMENDATION ON SHARES OF KROGER CO TO BUY FROM HOLD (KR 19.82\*\*\*\*): Our upgrade is based on valuation as the shares are trading below our 12-month target price of \$23, based on our comparative and P/E analyses. We expect KR to report May-Q EPS of \$0.52 vs. \$0.66 before the market opens on Thursday, June 17th. We are projecting same store sales will grow 2.0%, excluding fuel, as deflationary food pressures begin to subside, although industry pricing competition remains intense. We expect margins to narrow reflecting the company's strategy of using lower pricing to grow market share, despite benefits we expect from increased labor productivity. /J.Agnese

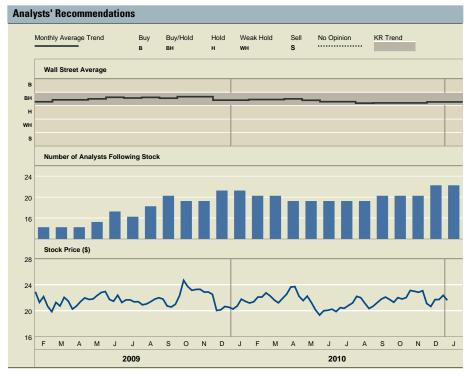
#### April 19, 2010

The Kroger Co. has named Michael J. Stoll as Chief Executive Officer of The Little Clinic, Kroger's wholly-owned in-store health clinic subsidiary. Theresa Monti has been promoted to Vice President of Corporate Benefits, succeeding Stoll. Prior to her promotion, Monti served as Director of Corporate Health & Welfare Benefit Programs for Kroger. In her new role, Monti will lead the development, implementation and administration of policies and strategies for the Company-sponsored health, welfare and retirement benefit plans. Prior to joining Kroger in 1999, Monti held national account management positions with both Kaiser Permanente and Prudential Health Care.

### April 19, 2010

Kroger Co. announced Bryan Kaltenbach has been promoted to President of Kroger's Food 4 Less Division, effective immediately. Mr. Kaltenbach has held several leadership positions in the company, including his most recent role as Senior Vice President of Sales and Marketing for Food 4 Less. Bryan brings extensive retail experience to his new position and his leadership will be a tremendous asset to team members and Food 4 Less customers. Mr. Kaltenbach began his career in 1973 at Alpha Beta Markets in California. He held a variety of roles at Alpha Beta, which merged with Food 4 Less in 1991.

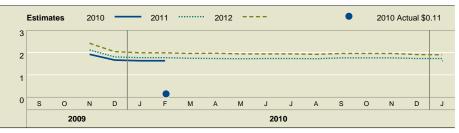




Of the total 23 companies following KR, 23 analysts currently publish recommendations.

	No. of Ratings	% of Total	1 Mo. Prior	3 Mos. Prior
Buy	6	26	6	5
Buy/Hold	8	35	8	7
Hold	5	22	5	5
Weak Hold	3	13	3	3
Sell	0	0	0	0
No Opinion	1	4	1	1
Total	23	100	23	21

### **Wall Street Consensus Estimates**



Fiscal Years	Avg Est.	High Est.	Low Est.	# of Est.	Est. P/E
2012	1.92	2.05	1.77	22	11.3
2011	1.75	1.78	1.70	21	12.3
2012 vs. 2011	<b>10</b> %	<b>▲ 15</b> %	<b>4</b> %	<b>5</b> %	▼ -8%
Q4'12	0.50	0.45	0.29	7	43.2
Q4'11	0.44	0.47	0.38	18	49.1
Q4'12 vs. Q4'11	<b>14%</b>	▼ -4%	<b>▼ -24</b> %	▼ -61%	▼ -12%

A company's earnings outlook plays a major part in any investment decision. Standard & Poor's organizes the earnings estimates of over 2,300 Wall Street analysts, and provides their consensus of earnings over the next two years. This graph shows the trend in analyst estimates over the past 15 months.

### **Wall Steet Consensus Opinion**

#### **BUY/HOLD**

# **Companies Offering Coverage**

**Argus Research Company** BMO Capital Markets-us Barclays Capital **Bb&t Capital Markets** Bofa Merrill Lynch Cleveland Research Company Credit Suisse - North America Deutsche Bank North America Goldman Sachs & Co. Guggenheim Securities LLC Hapoalim Securities USA INC Janney Montgomery Scott LLC Jefferies & Co. Jpmorgan Longbow Research Morgan Stanley Morningstar, Inc. Northcoast RES Societe Generale Susquehanna Financial Group UBS (us) Wall Street Strategies

### **Wall Street Consensus vs. Performance**

For fiscal year 2011, analysts estimate that KR will earn \$1.75. For the 3rd quarter of fiscal year 2011, KR announced earnings per share of \$0.32, representing 18% of the total annual estimate. For fiscal year 2012, analysts estimate that KR's earnings per share will grow by 10% to \$1.92.

# STANDARD &POOR'S

#### Glossary

#### S&P STARS

Since January 1, 1987, Standard and Poor's Equity Research Services has ranked a universe of common stocks based on a given stock's potential for future performance. Under proprietary STARS (STock Appreciation Ranking System), S&P equity analysts rank stocks according to their individual forecast of a stock's future total return potential versus the expected total return of a relevant benchmark (e.g., a regional index (S&P Asia 50 Index, S&P Europe 350 Index or S&P 500 Index)), based on a 12-month time horizon. STARS was designed to meet the needs of investors looking to put their investment decisions in perspective.

### STARS Average Annual Performance



#### S&P 12-Month Target Price

The S&P equity analyst's projection of the market price a given security will command 12 months hence, based on a combination of intrinsic, relative, and private market valuation metrics.

#### **Investment Style Classification**

Characterizes the stock as Growth or Value, and indicates its capitalization level. Growth is evaluated along three dimensions (earnings, sales and internal growth), while Value is evaluated along four dimensions (book-to-price, cash flow-to-price, dividend yield and sale-to-price). Growth stocks score higher than the market average on growth dimensions and lower on value dimensions. The reverse is true for Value stocks. Certain stocks are classified as Blend, indicating a mixture of growth and value characteristics and cannot be classified as purely growth or value.

## Qualitative Risk Assessment

The S&P equity analyst's view of a given company's operational risk, or the risk of a firm's ability to continue as an ongoing concern. The Qualitative Risk Assessment is a relative ranking to the S&P U.S. STARS universe, and should be reflective of risk factors related to a company's operations, as opposed to risk and volatility measures associated with share prices.

#### **Quantitative Evaluations**

In contrast to our qualitative STARS recommendations, which are assigned by S&P analysts, the quantitative evaluations described below are derived from proprietary arithmetic models. These computer-driven evaluations may at times contradict an analyst's qualitative assessment of a stock. One primary reason for this is that different measures are used to determine each. For instance, when designating STARS, S&P analysts assess many factors that cannot be reflected in a model, such as risks and opportunities, management changes, recent competitive shifts, patent expiration, litigation risk, etc.

#### S&P Quality Ranking

Growth and stability of earnings and dividends are deemed key elements in establishing S&P's Quality Rankings for common stocks, which are designed to capsulize the nature of this record in a single symbol. It should be noted, however, that the process also takes into consideration certain adjustments and modifications deemed desirable in establishing such rankings. The final score for each stock is measured against a scoring matrix determined by analysis of the scores of a large and representative sample of stocks. The range of scores in the array of this sample has been aligned with the following ladder of rankings:

Highest Below Average Α High B-Lower С Above Average Lowest A-D In Reorganization B+ Average Not Ranked NR

#### **S&P Fair Value Rank**

Using S&P's exclusive proprietary quantitative model, stocks are ranked in one of five groups, ranging from Group 5, listing the most undervalued stocks, to Group 1, the most overvalued issues. Group 5 stocks are expected to generally outperform all others. A positive (+) or negative (-) Timing Index is placed next to the Fair Value ranking to further aid the selection process.A stock with a (+) added to the Fair Value Rank simply means that this stock has a somewhat better chance to outperform other stocks with the same Fair Value Rank. A stock with a (-) has a somewhat lesser chance to outperform other stocks with the same Fair Value Rank. The Fair Value rankings imply the following: 5-Stock is significantly undervalued; 4-Stock is moderately undervalued; 3-Stock is fairly valued; 2-Stock is modestly overvalued; 1-Stock is significantly overvalued.

#### **S&P Fair Value Calculation**

The price at which a stock should trade at, according to S&P's proprietary quantitative model that incorporates both actual and estimated variables (as opposed to only actual variables in the case of S&P Quality Ranking). Relying heavily on a company's actual return on equity, the S&P Fair Value model places a value on a security based on placing a formula-derived price-to-book multiple on a company's consensus earnings per share estimate

#### Insider Activity

Gives an insight as to insider sentiment by showing whether directors, officers and key employees who have proprietary information not available to the general public, are buying or selling the company's stock during the most recent six months.

#### **Funds From Operations FFO**

FFO is Funds from Operations and equal to a REIT's net income, excluding gains or losses from sales of property, plus real estate depreciation.

#### Investability Quotient (IQ)

The IQ is a measure of investment desirability. It serves as an indicator of potential medium-to-long term return and as a caution against downside risk. The measure takes into account variables such as technical indicators, earnings estimates, liquidity, financial ratios and selected S&P proprietary measures.

#### S&P's IQ Rationale: Kroger Co

	Raw Score	Max Value
Proprietary S&P Measures	54	115
Technical Indicators	31	40
Liquidity/Volatility Measures	16	20
Quantitative Measures	64	75
IQ Total	165	250

# Volatility

Rates the volatility of the stock's price over the past year.

#### **Technical Evaluation**

In researching the past market history of prices and trading volume for each company, S&P's computer models apply special technical methods and formulas to identify and project price trends for the stock.

#### **Relative Strength Rank**

Shows, on a scale of 1 to 99, how the stock has performed versus all other companies in S&P's universe on a rolling 13-week basis.

#### **Global Industry Classification Standard (GICS)**

An industry classification standard, developed by Standard & Poor's in collaboration with Morgan Stanley Capital International (MSCI). GICS is currently comprised of 10 Sectors, 24 Industry Groups, 68 Industries, and 154 Sub-Industries.

#### **S&P Issuer Credit Rating**

A Standard & Poor's Issuer Credit Rating is a current opinion of an obligor's overall financial capacity (its creditworthiness) to pay its financial obligations. This opinion focuses on the obligor's capacity and willingness to meet its financial commitments as they come due. It does not apply to any specific financial obligation, as it does not take into account the nature of and provisions of the obligation, its standing in bankruptcy or liquidation, statutory preferences, or the legality and enforceability of the obligation. In addition, it does not take into account the creditworthiness of the guarantors, insurers, or other forms of credit enhancement on the obligation. The Issuer Credit Rating is not a recommendation to purchase, sell, or hold a financial obligation issued by an obligor, as it does not comment on market price or suitability for a particular investor. Issuer Credit Ratings are based on current information furnished by obligors or obtained by Standard & Poor's from other sources it considers reliable. Standard & Poor's does not perform an audit in connection with any Issuer Credit Rating and may, on occasion, rely on unaudited financial information. Issuer Credit Ratings may be changed, suspended, or withdrawn as a result of changes in, or unavailability of, such information, or based on other circumstances.

# **Exchange Type**

ASE - American Stock Exchange; NNM - Nasdaq National Market; NSC - Nasdaq SmallCap; NYSE - New York Stock Exchange; BB - OTC Bulletin Board; OT -Over-the-Counter; TO - Toronto Stock Exchange.

### **S&P Equity Research Services**

Standard & Poor's Equity Research Services U.S. includes Standard & Poor's Investment Advisory Services LLC; Standard & Poor's Equity Research Services Europe includes Standard & Poor's LLC-London; Standard & Poor's Equity Research Services Asia includes Standard & Poor's LLC's offices in Hong Kong, Singapore and Tokyo, Standard & Poor's Malaysia Sdn Bhd, and Standard & Poor's Information Services (Australia) Pty Ltd.

Abbreviations Used in S&P Equity Research Reports CAGR- Compound Annual Growth Rate; CAPEX- Capital Expenditures; CY- Calendar Year; DCF- Discounted Cash Flow; EBIT- Earnings Before Interest and Taxes; EBITDA-Earnings Before Interest, Taxes, Depreciation and Amortization; EPS- Earnings Per Share; EV- Enterprise Value; FCF- Free Cash Flow; FFO- Funds From Operations; FY- Fiscal Year; P/E- Price/Earnings; PEG Ratio-P/E-to-Growth Ratio; PV- Present Value; R&D- Research & Development; ROE- Return on Equity; ROI- Return on Investment; ROIC- Return on Invested Capital; ROA-Return on Assets; SG&A- Selling, General & Administrative Expenses; WACC- Weighted Average Cost of Capital

Dividends on American Depository Receipts (ADRs) and American Depository Shares (ADSs) are net of taxes (paid in the country of origin).

# STANDARD &POOR'S

#### **Required Disclosures**

#### **S&P Global STARS Distribution**

In North America: As of December 31, 2010, research analysts at Standard & Poor's Equity Research Services U.S. have recommended 35.0% of issuers with buy recommendations, 56.4% with hold recommendations and 8.6% with sell recommendations.

In Europe: As of December 31, 2010, research analysts at Standard & Poor's Equity Research Services Europe have recommended 33.6% of issuers with buy recommendations, 45.6% with hold recommendations and 20.8% with sell recommendations.

In Asia: As of December 31, 2010, research analysts at Standard & Poor's Equity Research Services Asia have recommended 39.4% of issuers with buy recommendations, 51.8% with hold recommendations and 8.8% with sell recommendations.

Globally: As of December 31, 2010, research analysts at Standard & Poor's Equity Research Services globally have recommended 35.2% of issuers with buy recommendations, 54.0% with hold recommendations and 10.8% with sell recommendations.

★★★★ 5-STARS (Strong Buy): Total return is expected to outperform the total return of a relevant benchmark, by a wide margin over the coming 12 months, with shares rising in price on an absolute basis.

★★★★ 4-STARS (Buy): Total return is expected to outperform the total return of a relevant benchmark over the coming 12 months, with shares rising in price on an absolute basis.

★★★ 3-STARS (Hold): Total return is expected to closely approximate the total return of a relevant benchmark over the coming 12 months, with shares generally rising in price on an absolute basis.

\* 2-STARS (Sell): Total return is expected to underperform the total return of a relevant benchmark over the coming 12 months, and the share price not anticipated to show a gain.

\*\*\*\*\*\*\*\*\*

1-STARS (Strong Sell): Total return is expected to underperform the total return of a relevant benchmark by a wide margin over the coming 12 months, with shares falling in price on an absolute basis.

Relevant benchmarks: In North America the relevant benchmark is the S&P 500 Index, in Europe and in Asia, the relevant benchmarks are generally the S&P Europe 350 Index and the S&P Asia 50 Index.

For All Regions: All of the views expressed in this research report accurately reflect the research analyst's personal views regarding any and all of the subject securities or issuers. No part of analyst compensation was, is, or will be directly or indirectly, related to the specific recommendations or views expressed in this research report.

Additional information is available upon request.

#### Other Disclosures

This report has been prepared and issued by Standard & Poor's and/or one of its affiliates. In the United States, research reports are prepared by Standard & Poor's Investment Advisory Services LLC ("SPIAS"). In the United States, research reports are issued by Standard & Poor's ("S&P"), in the United Kingdom by Standard & Poor's LLC ("S&P LLC"), which is authorized and regulated by the Financial Services Authority; in Hong Kong by Standard & Poor's LLC which is regulated by the Hong Kong Securities Futures Commission, in Singapore by Standard & Poor's LLC, which is regulated by the Monetary Authority of Singapore; in Japan by Standard & Poor's LLC, which is regulated by the Kanto Financial Bureau; in Malaysia by Standard & Poor's Malaysia Sdn Bhd ("S&PM") which is regulated by the Securities Commission and in Australia by Standard & Poor's Information Services (Australia) Pty Ltd ("SPIS") which is regulated by the Australian Securities & Investments Commission; and in Korea by SPIAS, which is also registered in Korea as a cross-border investment advisory company.

The research and analytical services performed by SPIAS, S&P LLC, S&PM, and SPIS are each conducted separately from any other analytical activity of Standard & Poor's

Standard & Poor's or an affiliate may license certain intellectual property or provide pricing or other services to, or otherwise have a financial interest in, certain issuers of securities, including exchange-traded investments whose investment objective is to substantially replicate the returns of a proprietary Standard & Poor's index, such as the S&P 500. In cases where Standard & Poor's or an affiliate is paid fees that are tied to the amount of assets that are invested in the fund or the volume of trading activity in the fund, investment in the fund will generally result in Standard & Poor's or an affiliate earning compensation in addition to the subscription fees or other compensation for services rendered by Standard & Poor's. A reference to a particular investment or security by Standard & Poor's and one of its affiliates is not a recommendation to buy, sell, or hold such investment or security, nor is it considered to be investment advice.

Standard & Poor's and its affiliates provide a wide range of services to, or relating to, many organizations, including issuers of securities, investment advisers, broker-dealers, investment banks, other financial institutions and financial intermediaries, and accordingly may receive fees or other economic benefits from those organizations, including organizations whose securities or services they may recommend, rate, include in model portfolios, evaluate or otherwise address.

S&P and/or one of its affiliates has performed services for and received compensation from this company during the past twelve months.

#### **Disclaimers**

This material is based upon information that we consider to be reliable, but neither S&P nor its affiliates warrant its completeness, accuracy or adequacy and it should not be relied upon as such. With respect to reports issued by S&P LLC-Japan and in the case of inconsistencies between the English and Japanese version of a report, the English version prevails. Neither S&P LLC nor S&P guarantees the accuracy of the translation. Assumptions, opinions and estimates constitute our judgment as of the date of this material and are subject to change without notice. Neither S&P nor its affiliates are responsible for any errors or omissions or for results obtained from the use of this information. Past performance is not necessarily indicative of future results.

This material is not intended as an offer or solicitation for the purchase or sale of any security or other financial instrument. Securities, financial instruments or strategies mentioned herein may not be suitable for all investors. Any opinions expressed herein are given in good faith, are subject to change without notice, and are only correct as of the stated date of their issue. Prices, values, or income from any securities or investments mentioned in this report may fall against the interests of the investor and the investor may get back less than the amount invested. Where an investment is described as being likely to yield income, please note that the amount of income that the investor will receive from such an investment may fluctuate. Where an investment or security is denominated in a different currency to the investor's currency of reference, changes in rates of exchange may have an adverse effect on the value, price or income of or from that investment to the investor. The information contained in this report does not constitute advice on the tax consequences of making any particular investment decision. This material is not intended for any specific investor and does not take into account your particular investment objectives, financial situations or needs and is not intended as a recommendation of particular securities, financial instruments or strategies to you. Before acting on any recommendation in this material, you should consider whether it is suitable for your particular circumstances and, if necessary, seek professional advice.

For residents of the U.K. - This report is only directed at and should only be relied on by persons outside of the United Kingdom or persons who are inside the United Kingdom and who have professional experience in matters relating to investments or who are high net worth persons, as defined in Article 19(5) or Article 49(2) (a) to (d) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, respectively.

For residents of Singapore - Anything herein that may be construed as a recommendation is intended for general circulation and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. Advice should be sought from a financial adviser regarding the suitability of an investment, taking into account the specific investment objectives, financial situation or particular needs of any person in receipt of the recommendation, before the person makes a commitment to purchase the investment product.

For residents of Malaysia - All queries in relation to this report should be referred to Alexander Chia, Desmond Ch'ng, or Ching Wah Tam.

This investment analysis was prepared from the following sources: S&P MarketScope, S&P Compustat, S&P Industry Reports, I/B/E/S International, Inc.; Standard & Poor's, 55 Water St., New York, NY 10041.